



Peace and Justice Action League
presents a Nonprofit Fundraising
Workshop:

Mobilize Your Board to Raise More Money

with Andy Robinson

If your board isn't raising all the money it could, you're not alone. In this workshop for board members, volunteers, and staff of Spokane area nonprofits, nationally-renowned trainer Andy Robinson will offer practical, specific ideas and tools to increasing board involvement and effectiveness in fundraising:



- Helping your board to know that yes, fundraising is possible – even in a bad economy
- Why board members resist fundraising
- Creating and using board "job descriptions" to recruit willing fundraisers
- Identifying potential donors
- Soliciting big gifts face to face

When & Where: Saturday, October 17, 9:00 am – 1:00 pm, in the Mountain Gear Corporate Headquarters, 6021 E. Mansfield, Spokane Valley, WA 99212 ****please note new location****

Cost: \$35 per person; \$100 for 3 or 4 participants from the same organization. Includes training, materials, and continental breakfast. Registration deadline: Friday October 2.

Limited seats will fill up fast so register now!

Trainer Andy Robinson is the author of four books, including *Big Gifts for Small Groups* and *Great Boards for Small Groups*. He's provided training and consulting for thousands of nonprofit staff and volunteers in 47 states and across Canada. When he's not on a plane, he lives in Plainfield, Vermont. Learn more about Andy at www.andyrobinsononline.com.

Registration form on reverse side. For more information, contact Liz at the Peace and Justice Action League: pjals@pjals.net or 509-838-7870. Co-sponsored by the Community Building Foundation and the Progress Alliance of Washington

Yes, count me in! I want to attend “Mobilize Your Board to Raise More Money” with Andy Robinson!

Mail this registration form along with your registration fee to
PJALS, 35 W. Main Ave, Ste 120M, Spokane, WA 99201

Name _____

Email _____ Phone _____

Organization _____

Address _____ City _____ State _____ Zip _____

Name _____

Email _____ Phone _____

Organization _____

Address _____ City _____ State _____ Zip _____

Name _____

Email _____ Phone _____

Organization _____

Address _____ City _____ State _____ Zip _____

Name _____

Email _____ Phone _____

Organization _____

Address _____ City _____ State _____ Zip _____

Enclosed please a check to PJALS for the registration fee of \$35 per person or \$100 for 3 or 4 people from same group: \$_____.

Please charge my credit card \$_____ for registration: _____ Visa _____ MC Other _____
CC Number: _____ - _____ - _____ - _____ Exp. Date ____/____/____ Security code on back: _____

Peace and Justice Action League builds foundations for a just and nonviolent world through community organizing and advocacy. Learn more about PJALS or donate at www.pjals.net